

orangebox
International

2010

Orangebox have been working hard

orangebox

over the last three years to establish a watertight global export manufacturing and customer services system

that allows our global accounts to source Orangebox around the world. This is further supplemented by a network of dealer partners for local sales service and logistical support.



Our dedicated Export Customer services team is based at our main factory in South Wales and currently covers supply streams for Northern Europe and the Middle East, Asia and North America. We also manufacture under license in Brasil, Australia and South Africa and shortly in North America and South East Asia. Our export processes, from enquiry through order entry to manufacture packaging and shipping are controlled and managed under our ISO 9000 2000 system.

KBL - India



Furthermore, within each manufacturing process we identify export orders clearly

to all persons within the process to ensure maximum priority in meeting the strict deadlines imposed by shipping and transport.



Each order can be shipped with a “First Aid” kit of parts which may contain spare castors and glides to spare fixings of the products when they are shipped knocked down. Each product has a defined packaging and protection method involving specifically designed export boxes and internal protectors. A dedicated Export Despatch Manager completes a Q&A inspection and report on all packed items for shipping.

Walmart - Beijing

Our regional office in Dubai services our partners in the Middle East region and provides a direct link for our global key account network.

orangebox

Our showroom displaying our current primary ranges is open for viewing in Dubai including our Airea Pod meeting rooms, ARA, JOY and the Smartwoking portfolio.



Our License partners undertake a full rolling programme to fabricate as many parts as possible with a limited number of specialist components, shipped from the UK to further reduce our impact on the environment. As well as our manufacturing sites, our network of local agents and dealers around the globe form our supply chain and generate local sales and provide uniform levels of support to our global customers where required. They are trained in product specification installation and maintenance.

Hasselt - Belgium



Eureko Achmea Zeist - Netherlands

We also undertake project related specifications

and have supplied as far a field as Trinidad and Tobago, Bahrain, Moscow, Houston, Vancouver, Beijing and Shanghai.

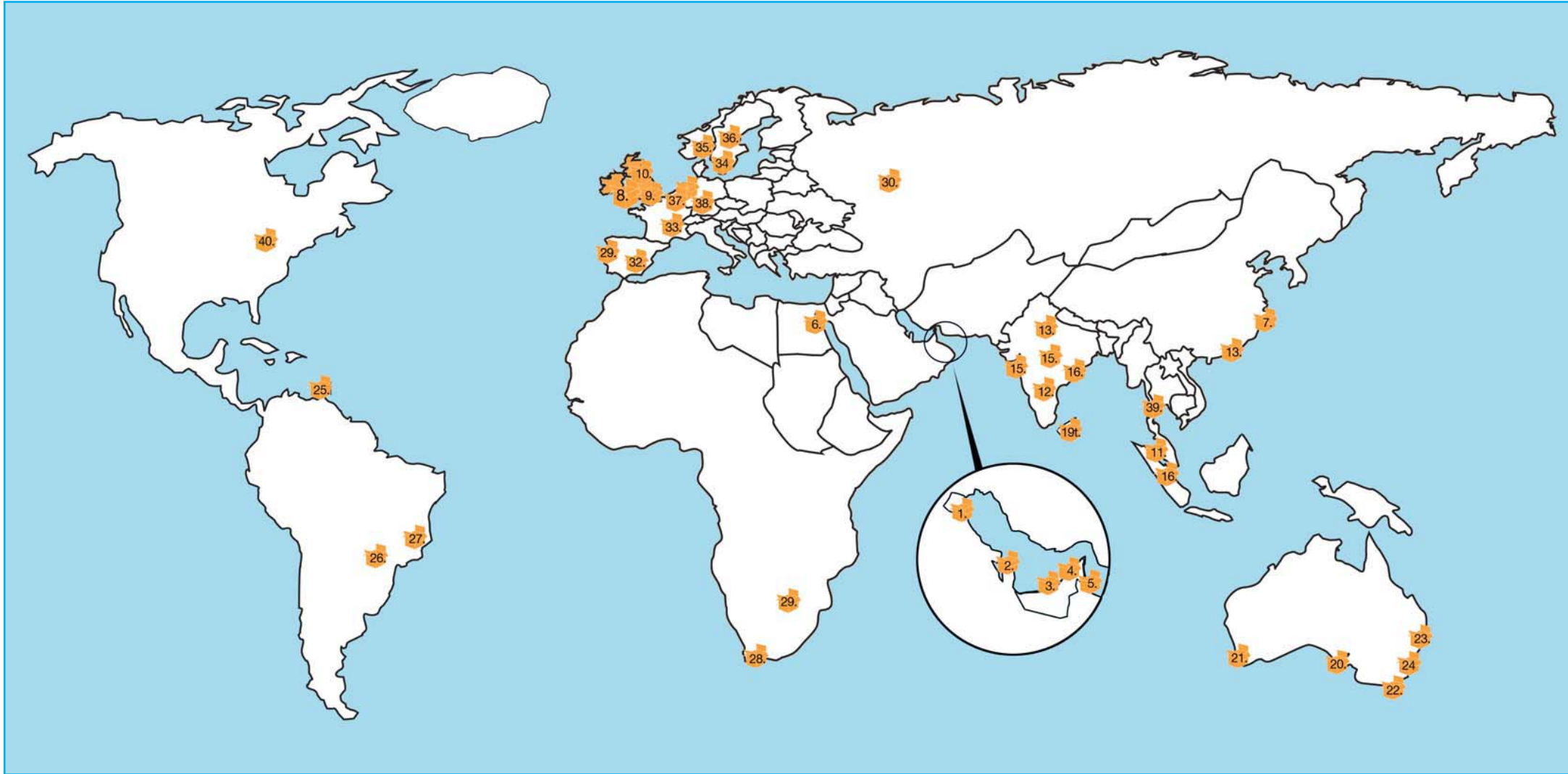
We trade across the globe in most currencies mainly dealing in UK sterling, US Dollar or Euros and have a centralised pricing structure which allows product price parity.

Some of our current global clients....



SAATCHI & SAATCHI





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|-------------------------------------|---|---------------|-------------------------|-----------------|
| 1. Kuwait | 9. Showroom - London | 17. Hyderabad | 25. Trinidad and Tobago | 33. France |
| 2. Qatar | 10. Northern Office & Showroom | 18. Malaysia | 26. Sao Paulo | 34. Denmark |
| 3. Abu Dhabi | | 19. Sri Lanka | 27. Rio De Janeiro | 35. Norway |
| 4. Dubai Regional Office | | 20. Adelaide | 28. Cape Town | 36. Sweden |
| 5. Oman | | 21. Perth | 29. Johannesburg | 37. Netherlands |
| 6. Egypt | | 22. Melbourne | 30. Moscow | 38. Germany |
| 7. Shanghai | | 23. Brisbane | 31. Portugal | 39. Thailand |
| 8. Head Office - South Wales | | 24. Sydney | 32. Spain | 40. Canada |